

## Predictive Business Analytics Using Excel: Exercise 2

The demand for electricity over the period 2008 to 2014 is stored in **electricitydemand.txt** file located at the Business Analytics website: [www.small-big-data.com](http://www.small-big-data.com).

Calculate a regression line for the data.

1. Determine the equation of the estimated regression line. Based on the data, what is the intercept of this line?

- A) -105.357
- B) 105.357
- C) -210,885
- D) 210,885
- E) None of the above

2. Determine the equation of the estimated regression line. Based on the data, what is the slope of this line?

- A) -105.357
- B) 105.357
- C) -210,885
- D) 210,885
- E) None of the above

3. What is your forecast for 2015?

- A) 1,210
- B) 1,310
- C) 1,410
- D) 1,515
- E) None of the above

4. What is your forecast for 2016?

- A) 1,210
- B) 1,310
- C) 1,410
- D) 1,515
- E) None of the above

## Solution

The objective of this exercise is to practice how to conduct a basic forecasting using an application software such as MS Excel.

MS Excel formulas to be used include:

=INTERCEPT()

=SLOPE()

=FORECAST()

First, you need to import the **electricitydemand.txt** file located at the Business Analytics website: [www.small-big-data.com](http://www.small-big-data.com) (depicted in Figure 1) into Excel. The file is comma delimited. The procedure of importing text files into Excel is described at:

<http://www.small-big-data.com/baexcelworkshop.htm>

	A	B	C	D	E	F
1	Year	Electricity Demand				
2	2008	740				
3	2009	790				
4	2010	800				
5	2011	900				
6	2012	1050				
7	2013	1420				
8	2014	1220				
9						
10						
11						

Figure 1.

1. After importing the data set **electricitydemand.txt**, to determine the intercept of the regression line, the INTERCEPT function needs to be used. The Year column is selected as X variable and in the same formula, the Electricity Demand column (as Y variable) is selected. We separate them with a comma.

Formula: =INTERCEPT(B:B,A:A)

Result: **-210884.6429**

The answer is C, which is -210,885 as shown in Figure 2 and Figure 3.

The screenshot shows a spreadsheet interface with a formula bar and a data table. The formula bar contains the text `=INTERCEPT(B:B,A:A)`. The table has columns labeled A, B, C, D, and E. Column A is titled 'Year' and contains values from 2008 to 2014. Column B is titled 'Electricity Demand' and contains values from 740 to 1220. Column C is titled 'Intercept'. Cell D1 contains the formula `=INTERCEPT(B:B,A:A)`.

	A	B	C	D	E
1	Year	Electricity Demand	Intercept	<code>=INTERCEPT(B:B,A:A)</code>	
2	2008	740			
3	2009	790			
4	2010	800			
5	2011	900			
6	2012	1050			
7	2013	1420			
8	2014	1220			
9					

Figure 2

D1				
fx   =INTERCEPT(B:B,A:A)				
	A	B	C	D
1	Year	Electricity Demand	Interecept	-210884.64
2	2008	740		
3	2009	790		
4	2010	800		
5	2011	900		
6	2012	1050		
7	2013	1420		
8	2014	1220		

Figure 3

- To determine the slope of the regression line, we use the SLOPE function. The Year column is selected as X variable and in the same formula, the Electricity Demand column (as Y variable) is selected.

Formula: =SLOPE(B:B,A:A)

Result: **105.3571429**

The answer is B, which is 105.357 as depicted in Figure 4.

D2 $\updownarrow$ $\times$ $\checkmark$ $f_x$ =SLOPE(B:B,A:A)				
	A	B	C	D
1	Year	Electricity Demand	Interecept	-210884.64
2	2008	740	Slope	105.35714
3	2009	790		
4	2010	800		
5	2011	900		
6	2012	1050		
7	2013	1420		
8	2014	1220		

Figure 4

3. Expected electricity demand for 2015 can be determined by utilizing the knowledge from the two previous questions. The regression line has the following equation:  $Y=a+bx$ , where a is INTERCEPT and b is SLOPE. In this case, when replacing the variables, it would be

$$Y= -210,885 + 105.357*2015 \text{ which is } 1409.355$$

The answer is C, which is 1410.

Another way to solve this problem efficiently is by utilizing the FORECAST function for linear regression. It requires the following information, =FORECAST(X, Known Ys, Known Xs) as depicted in Figure 5.

D4				
fx   =FORECAST(C4,B:B,A:A)				
	A	B	C	D
1	Year	Electricity Demand	Intercept	-210884.64
2	2008	740	Slope	105.35714
3	2009	790	Forecast	
4	2010	800	2015	1410
5	2011	900		
6	2012	1050		
7	2013	1420		
8	2014	1220		
9				

**Figure 5.**

4. Expected electricity demand for 2016 can be determined by utilizing the knowledge from the two previous questions. The regression line has the following equation:  $Y=a+bx$ , where  $a$  is INTERCEPT and  $b$  is SLOPE. In this case, when replacing the variables, it would be

$$Y = -210,885 + 105.357 * 2016 \text{ which is } 1514.99424$$

The answer is D, which is 1515.

Another way to solve this problem efficiently is by utilizing the FORECAST function for linear regression. It requires the following information, =FORECAST(X, Known Ys, Known Xs) as depicted in Figure 6.

D5    ✕    ✓    fx    =FORECAST(C5,B:B,A:A)				
	A	B	C	D
1	Year	Electricity Demand	Interecept	-210884.64
2	2008	740	Slope	105.35714
3	2009	790	Forecast	
4	2010	800	2015	1410
5	2011	900	2016	1515.3571
6	2012	1050		
7	2013	1420		
8	2014	1220		
9				

Figure 6.

### Answers

Exercise

1. C
2. B
3. C
4. D